Move Webinar

Move successfully to SAP S/4HANA with the SAP Activate Transition Roadmap

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SAP S/4HANA MOVEMENT PROGRAM
Your Vision-to-Value Journey

**S/4HANA MOVEMENT Program** tries to answer the customers' most critical questions:

- Why would it be beneficial to “MOVE” now?
- Can SAP S/4HANA address my business and IT requirements?
- How does SAP optimize my TCI / TCO?
- Is there sufficient capacity on the market to manage all aspects of the transformation?

**Main activities:** All program activities are linked to the questions above:

- Continue to enhance SAP S/4HANA product attractiveness
- Optimize tools for the entire customer journey
- Optimize & scale customer engagement frameworks
- Engage & educate the ecosystem
SAP S/4HANA Movement Program
Your Vision-to-Value Journey

1. Align on Vision & Strategy
2. Build the Case
3. Plan the Path Forward
4. Deliver Business Value

Intelligent Enterprise
Enterprise Transformation
End-to-end business transformation
Extended Enterprise Core
New enterprise core and selective business innovations
New Enterprise Core
New core with similar scope
Your Way to SAP S/4HANA

Different strategies, standardized methodology
Customer Journey to SAP S/4HANA with SAP ACTIVATE Methodology

Three customer situations, three transition scenarios – one innovation adoption framework

Starting point…

…depending on your transition scenario

Accelerating your transition to SAP S/4HANA with SAP ACTIVATE

S/4HANA transition project and lifecycle

SAP Best Practices
- SAP S/4HANA Reference Content
  - Cloud and on-premise
- Migration Content
- Integration Content

Tools
- Integration with SAP Solution Manager
- One modular agile methodology (replacing ASAP and SAP Launch)

Methodology

Activate Enablement and Certification Program

- openSAP
- SAP Learning Hub
- Classroom

SAP S/4HANA implemented

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Enablers for Your Digital Transformation with SAP *ACTIVATE* Methodology

**SAP Activate Tools and Community**

**SAP Activate Jam Group**
- Engage SAP Activate experts
- Ask questions and collaborate

**SAP Roadmap Viewer**
- Browse implementation guidance for your digital transformation
- Access SAP Activate methodology assets and accelerators
- [https://go.support.sap.com/roadmapviewer/#](https://go.support.sap.com/roadmapviewer/#)

**SAP Best Practices Explorer**
- Browse SAP Best Practices content
- Power your project with ready-to-run processes
- [https://rapid.sap.com/bp/](https://rapid.sap.com/bp/)

**SAP Solution Manager**
- Optimal toolset for your Digital Business Transformation
- Management platform for your SAP solution
- [https://support.sap.com/solutionmanager](https://support.sap.com/solutionmanager)
Deploy SAP S/4HANA On-Premise with SAP ACTIVATE Methodology

Journey Overview and Key Milestones

Discover  Prepare  Explore  Realize  Deploy  Run

SAP S/4HANA

Experience Trial
Fit-to-Standard Analysis with SAP Best Practices or SAP Model Company
Scope and configure
Migrate, integrate, extend, test
Onboard and deploy
Operate, monitor, support

NEW IMPLEMENTATION

Project Lifecycle

Experience Trial
Technical Preparation Steps and Test Conversion
Functional Conversion and Cutover
Integrate and extend
Onboard and deploy
Operate, monitor, support

SYSTEM CONVERSION

Solution Manager Integration

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Digital Transformation to SAP S/4HANA with SAP ACTIVATE / Model Company

NEW IMPLEMENTATION

Experience Trial
- Experience SAP S/4HANA role-based trial based on pre-configured business scenarios (SAP CAL)
- Understand the value of SAP S/4HANA for your organization
- Create transition plan

Fit-to-Standard Analysis with SAP Best Practices or SAP Model Company
- Setup Project Governance
- Ramp-up your team
- Set expectations with customer business users
- Setup initial system from pre-activated appliance
- Conduct fit-to-standard analysis using SAP Best Practices and SAP Model Company content and processes

Scope and configure
- Iteratively build functionality – resolve delta requirements
- Configure solution
- Test Execution

Migrate, integrate, extend, test
- Execute End-User Training
- Go-Live

Onboard Users and deploy
- Innovation Cycle
- Update SAP S/4HANA

Operate, monitor, support

Project Lifecycle

Solution Manager Integration
What happens during Fit-to-Standard Analysis / Design?

**Fit-to-Standard Analysis**

1. **Fit-to-Standard Workshop Preparation**
   - Planning the fit-to-standard workshops (content, presenter, participants, time, location etc.)
   - Pre-configured system: system based on SAP Model Company or with SAP Best Practices
   - Process review, system demo and discussion of delta requirements
   - Extending system by selected customer-specific processes

2. **Fit-to-Standard System Preparation**
   - Pre-configured system: system based on SAP Model Company or with SAP Best Practices
   - Adding additional sample data if needed
   - Process review, system demo and discussion of delta requirements
   - Extending system by selected customer-specific processes

3. **Fit-to-Standard Workshop Execution**
   - Pre-configured system: system based on SAP Model Company or with SAP Best Practices
   - Adding additional sample data if needed
   - Process review, system demo and discussion of delta requirements
   - Extending system by selected customer-specific processes

4. **Fit-to-Standard Workshop Validation**
   - Review Delta Requirements
   - Check for Completeness
   - Prioritization of Delta Requirements

5. **Design Workshops (including Preparation)**
   - Design workshops/solution design documentation required for configuration and WRICEF objects
   - Design documents and functional specification to be written after workshops

   - Updating backlog with information from design workshops
   - Review of functional design documents/specification
   - Acceptance procedure with customer sign-off

**Legend:**
- Core activities in Explore phase
- Related activities from other phases

Remarks:

1. Planning the fit-to-standard workshops (content, presenter, participants, time, location etc.)
2. Pre-configured system: system based on SAP Model Company or with SAP Best Practices
3. Adding additional sample data if needed
4. Process review, system demo and discussion of delta requirements
5. Workshop documentation and (extensive) follow-up activities done after workshops
6. Reviewing all backlog items (delta requirements) and checking for completeness
7. Double check backlog for missing delta requirements
8. Prioritization according to agreed criteria (e.g. business value, criticality)
9. Decide which requirements needs to be discussed in a design workshop
10. Design workshops/solution design documentation required for configuration and WRICEF objects
11. Design documents and functional specification to be written after workshops
12. Updating backlog with information from design workshops
13. Review of functional design documents/specification
14. Acceptance procedure with customer sign-off
**SAP ACTIVATE Methodology**

Example: Agile Solution Build and Test

**Customer benefit:**
- Higher quality solution through iterative, incremental build with frequent inspection points

**Solution Build**
- **Introduce Agile approach early**, train project team
- Follow the **standard Agile process**, apply principles
- Focus the team on business priorities first – backlog prioritization
- **Frequent structured reviews** with business users
We give you guidance for Your Way to SAP S/4HANA with the SAP S/4HANA Transition Roadmap

Build the case

Align on Vision & strategy
SAP ACTIVATE Methodology for SAP S/4HANA
Roadmap to transition to SAP S/4HANA on-premise

Key Content Features

- Comprehensive guidance covering the transition strategies for deployment of SAP S/4HANA – new implementation, system conversion, and selective data transition covered with prescriptive tasks, breakdown by workstreams and supported with rich accelerators.

- Full coverage of the Project Management deliverables and tasks, including agile project delivery

- Detailed guidance for use of SAP Solution Manager 7.2 in SAP S/4HANA project

- Structured fit-to-standard workshops tasks – prescriptive details for planning and running workshops

- Formal quality process with structured Q-Gates in each phase

- Content kept up to date with latest release of SAP S/4HANA software

- Explanation of SAP service offerings in “How SAP Can Support” sections

- Accelerators: guides, SAP Notes, Blogs, templates…

Access SAP Activate Methodology for SAP S/4HANA in Roadmap Viewer
Usage Scenario: How can I (my company) become familiar with SAP S/4HANA?

Step 1: Identify related road map areas
- Discover
- (Prepare)

Step 2: Check out recommended web pages
- Strategic level
- SAP S/4HANA specific
- SAP S/4HANA Movement

Step 3: Consume E-Learning & Tools
- From openSAP
- From SAP Enterprise Support Academy
- SAP Transformation Navigator

Step 4: Book recommended services, e.g.:
- SAP S/4HANA Discovery Workshop
- SAP Adoption Starter
- Innovation Strategy & Roadmap

Step 5: Check out yourself
- SAP Cloud Appliance Library
SAP Activate Methodology for SAP S/4HANA
Transition roadmap – What’s in it for SAP customers and partners?

Benefits for SAP Customers and Partners

- Learning and enablement on how to transition: Main information source for customers and partners
  Example: Overview Slide Deck “Activities – Tools – Services”
  Offline version of the “Transition to SAP S/4HANA” roadmap text

- Description of the most important SAP tools in the context of a certain activity
  Example: SAP Transformation Navigator

- Access to expert information in the context of a certain activity
  Example: SAP S/4HANA Cookbook – Customer/Vendor Integration

- Explanation of the SAP service offering per activity
  Example: SAP Value Assurance – Description of Services and Service Components
  Note: Service offerings from SAP Enterprise Support are included as well

- Initial clarification and scoping of the transition project with roadmap graphic
- Transition project file template as a starting point
SAP Activate Methodology for SAP S/4HANA

Work with the roadmap graphic to plan your project

- Discuss and define activity responsibilities with customer/partner/SAP
  Consider:
  - Which activities can the customer cover?
  - What is done by a partner/SAP?
  - Which results/outcomes are expected from an activity?
    - What is the handover to the next activity?
  - Safeguarding? Q-Gates?

- Learn how SAP services are mapped to roadmap activities
  Consider:
  - Should SAP support in the planning and design?
  - Is the execution done by customer/partner or by an SAP service?
  - Should the Safeguarding be done by SAP?
  - Transfer the decision on services to a service plan.
Roadmap-based Accelerated S/4HANA Adoption
Services Derived from the Transition Roadmap

Key principle: Completeness of offering. The roadmap is the starting point!
- Services are derived from roadmap activities
- Service components are the re-usable delivery and industrialization components

Activity Groups = Services

Value Assurance Service Packages

Services

Service Components
SAP S/4HANA Transition Roadmap for planning and running your transition project
SAP Value Assurance Services
Services Examples for New Implementation and System Conversion

Discover

INSA
Integration Strategy

• Integration Repository
• Integration Flows

AST
Data Migration Cockpit

• DW Strategy
• Analytics Architecture

TAI
Technical Architecture

• Technical Architecture
• Sizing

TNI
Transition Planning for New Implementation

• Transition Plan
• Migration Tools

DMA
Data Migration Architecture

• Data Migration Strategy
• Data Migration Cockpit

FTS
Fit-to-Standard & Delta Design

• Delta Requirements

Prepare

INA
Integration Assessment

• Integration Repository
• Integration Flows

TAI
Techn. Architecture & Infrastructure

• Technical Architecture
• Sizing

MPW
Migration Planning Workshop

• Migration Plan
• Migration Tools

MPSC
Mand. Preparation System Conversion

• Customer/Vendor Integration

FTS
Fit-to-Standard & Delta Design

• Delta Requirements

Explore

SAP Value Assurance Foundation / Safeguarding

ISR
Innovation Strategy & Roadmap

• Target architecture
• Prioritization
• Roadmap

VIS
Value & Impl. Strategy

• Value / feasibility
• Migration Strategy

CCM
Custom Code Management

• CC Impact
• CC Improvement

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SAP Activate Methodology for SAP S/4HANA
Planning your transition to SAP S/4HANA – How to get a head start

Start defining your innovation strategy for the next years considering SAP’s Intelligent Enterprise innovations and create a high-level multi-year roadmap.

Supportive tools:
- SAP Innovation and Optimization Pathfinder
- SAP Transformation Navigator

Discover the value of SAP S/4HANA for your company and identify the impact of an SAP S/4HANA implementation on your existing business processes.
  - Perform a business scenario and solution mapping.
  - Validate the conversion readiness of your existing SAP ERP system and define the implementation strategy by considering the target architecture.
  - Create a strategic roadmap based on the target architecture and implementation strategy.

Supportive tool:
- SAP Readiness Check

Define the scope and execution plan for the upcoming SAP S/4HANA transition project.
  - Define the technical architecture and data migration architecture
  - Clarify the adaptation of existing custom code and development of new custom code…

The result is a first version of an action plan, which can serve as the basis for a project plan.
SAP Activate Methodology for SAP S/4HANA
Work with the project plan template

- Create a **Service Plan** for the Conversion Project
  - Usually done by TQM, project manager
  - Check the order of services: is outcome of one service prerequisite/accelerator for another?
  - Roadmap sections “How SAP can Support” may help to identify the right services

- Adapt and fill the **Project Plan template** (available for MS-Project, SAP Solution Manager, MS Excel)
  - Usually done by TQM, project manager
  - Check the activities: are all relevant activities listed? Adjust the durations and add resources
  - Identify the right services and add them to the project plan (roadmap sections “How SAP can Support” may help)
Usage Scenarios – How to consume road map content

Identify
- Identify relevant road map areas & activities

Read
- Read through text from activities and tasks
- Look up deep-dive accelerators

Train
- Find e-learnings to join
- Train and try out yourself

Start
- Look for services which can support you when you start executing
Step 1: Identify related road map area
- Transition Planning
- Transition Preparation

Usage Scenario: What information is available with regards to preparation steps of a system conversion?

Step 2: Check out recommended web pages on
- Simplification Item Catalog
- Hub Dependency / App Server or HANA Upgrade
- CVI
- Clean up Custom Code and Data
- …

Step 3: Consume E-Learning
- From openSAP
- From SAP Enterprise Support

Step 4: Book recommended services, e.g.:
- S/4HANA Readiness Check
- E.g. Migration Planning Workshop or equivalent from SAP Enterprise Support
  + recommendations from Planning

For system conversion:
- The migration of customers and vendors to the Business Partner / Customer/Recipient Integration
- Use the SAP Business Partner / Customer/Recipient Integration behavior from the Regional Implementation Group (RIG) on the topic "Simplification Item Catalog"
- Use the Simplification Item Catalog to compare and prepare the systems for the implementation behavior from the RIG
- For the transition to SAP S/4HANA, please use the standard scenario "Preparation of Accounting Components to SAP S/4HANA" which is attached to the SAP Note 2507528 - "Conversion of accounting to SAP S/4HANA"
- Further information may be found in the "Conversion of Accounting to SAP S/4HANA" section
- Consult the SAP Knowledge Center for Implementation Management
- For the transition to SAP S/4HANA, please use the standard scenario "Preparation of Accounting Components to SAP S/4HANA" which is attached to the SAP Note 2507528 - "Conversion of accounting to SAP S/4HANA"
- Further information may be found in the "Conversion of Accounting to SAP S/4HANA" section
- Consult the SAP Knowledge Center for Implementation Management
- For the transition to SAP S/4HANA, please use the standard scenario "Preparation of Accounting Components to SAP S/4HANA" which is attached to the SAP Note 2507528 - "Conversion of accounting to SAP S/4HANA"
- Further information may be found in the "Conversion of Accounting to SAP S/4HANA" section
- Consult the SAP Knowledge Center for Implementation Management
Usage Scenario: How can I make my custom code ready for SAP S/4HANA?

Step 1: Identify related road map area
- Work Stream “Extensibility” (including Transition Planning)
- Product Enhancements

Step 2: Check out recommended web pages on
- Blogs on Custom Code from SAP Product Management
- Custom Code Migration Guide

Step 3: Consume E-Learning & Tools
- From SAP Enterprise Support
- UPL
- ATC & Quick Fixes
- SAP Solution Manager

Step 4: Book recommended services, e.g.:
- Custom Code Retirement
- Custom Code Impact Analysis

Step 5: Into the future
- SAP S/4HANA Extensibility
- Blogs on Fiori
- SAP HANA Specifics
Transformation to SAP S/4HANA and Continuous Innovation

- Find comprehensive guidance covering the transition strategies for the deployment of SAP S/4HANA in the SAP Roadmap Viewer

- Continue your innovation to SAP S/4HANA with guidance covering the upgrade of SAP S/4HANA

- Coverage of additional activities with the implementation of additional SAP solutions integrated with SAP S/4HANA
Explore more of the Transition Roadmap to SAP S/4HANA
Take a webinar tour from planning to go-live of your transition project to SAP S/4HANA

Take a 15min guided tour through the most important activities of the SAP S/4HANA Transition Roadmap

In this book, you’ll learn about:

1. Foundations
   Get up to speed with SAP Activate. Learn about key concepts like fit-to-standard and fitgap analysis, understand the methodology, and walk through the key phases of project management.

2. Tools and Technologies
   Open up your SAP Activate toolkit. See how to access SAP Activate content with SAP Best Practices Explorer, SAP Solution Manager, and more. Then, use SAP Best Practices and SAP Model Company to set up a working system for your workshops.

3. Deployment
   Deploy SAP S/4HANA, step by step. Follow detailed instructions to plan, prepare for, and execute your on-premise or cloud deployment activities according to SAP Activate. Walk through key scenarios for a hybrid implementation of SAP S/4HANA in your landscape.

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SUMMARY

➢ SAP S/4HANA Transition Roadmap guides you planning and running your transition project

➢ SAP S/4HANA Transition Roadmap explains the service offerings to secure your project success in Customer- and Partner-led projects

➢ SAP Activate methodology supports your way to SAP S/4HANA – covering all transition scenarios
More information

Related learning material
- SAP Activate Learning Journey

Assets4Success
- [The New SAP Max Attention – Customer Success for the Intelligent Enterprise (L2)](https://www.sap.com/maxattention)
- [SAP Value Assurance – Service and Service Components Descriptions](https://www.sap.com/value-assurance)
- [SAP Value Assurance Extends to Cloud Solutions (news article)](https://www.sap.com/value-assurance)

Public SAP Web sites
- Transition road maps: [Road map viewer](https://www.sap.com/value-assurance)
- Services and Support Offerings – Implementation Services: [Implementation Services](https://www.sap.com/value-assurance)
- SAP MaxAttention: [www.sap.com/maxattention](https://www.sap.com/maxattention)
Let’s MOVE together

Intelligent Enterprise starts at the Core
Product capabilities ready for mass adoption and follows industry specific roadmaps

Possible already today:
From a customer perspective
Leveraging more of the newer processes and capabilities by moving to SAP S/4HANA

No ERP customer is left behind!!
We need to support our customers accelerating the adoption of SAP S/4HANA and with this, becoming intelligent enterprises

Main Assets:
www.sap.com/jointhemovement
www.sap.com/s4hana-starter
SAP S/4HANA Manifesto
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SAP Activate Learning Journey