

The Perfect Combo

SAP HEC + SAP HCP

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SAP

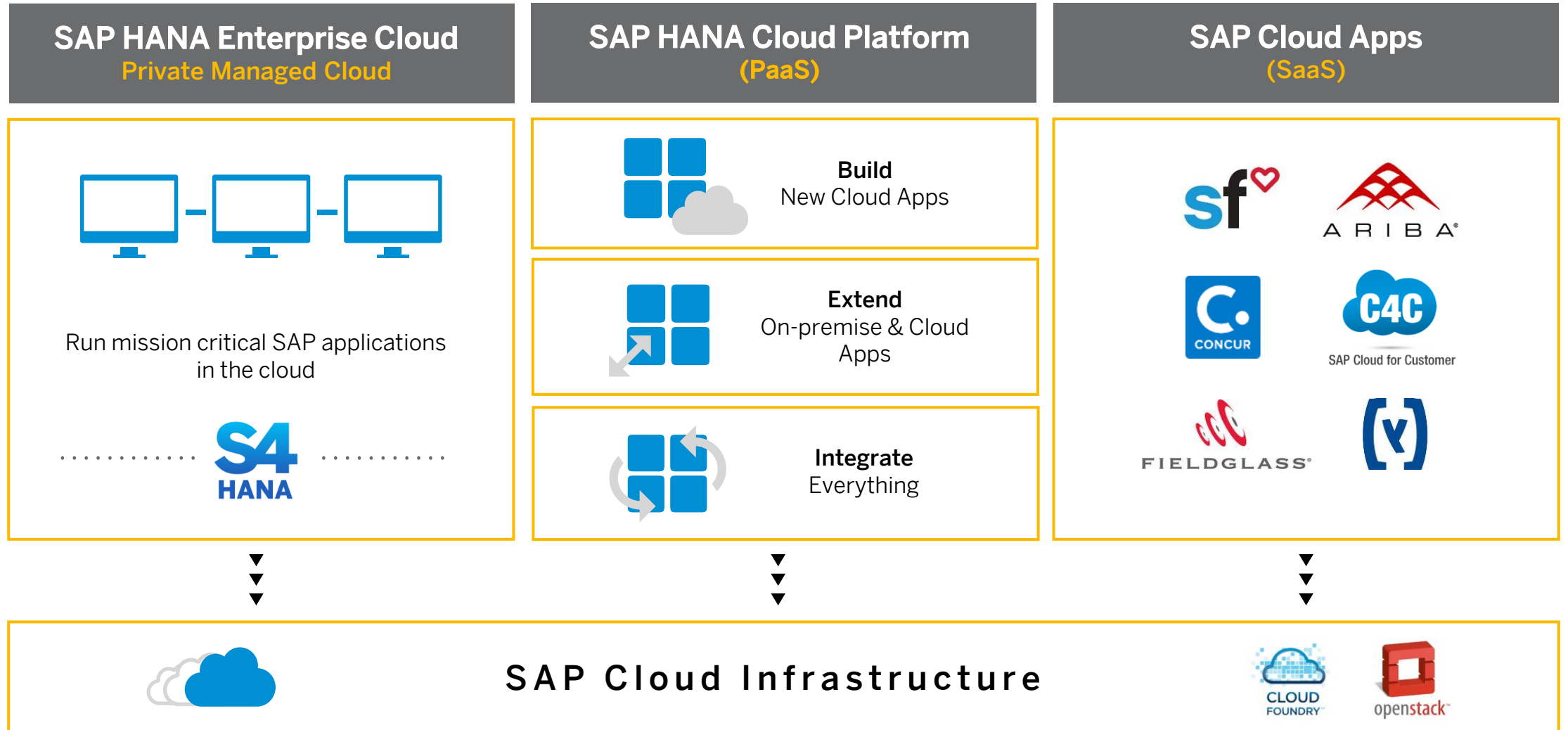
A person is silhouetted against a bright sunset sky, standing on the edge of a large, dark rock formation. Below the rock, a vast sea of white clouds stretches across the horizon. In the distance, a range of dark mountains is visible under the golden light of the setting sun. The overall scene conveys a sense of achievement and reaching a high point.

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SAP the cloud company **powered by HANA**



HEC AND HCP Side-by-Side

SAP HANA ENTERPRISE CLOUD

- Run SAP applications in a **private managed cloud environment**
- Fully managed private and dedicated cloud
- Designed for mission critical operations, with no tradeoffs on performance, integration, security, failover, and disaster recovery
- SAP manages the HANA cloud environment from infrastructure to applications



S/4HANA



SAP Business Warehouse



SAP HANA Datamart

..... PRIVATE MANGAED CLOUD

SAP HANA CLOUD PLATFORM

- Build new applications in an **application development environment** running in the cloud
- Robust lifecycle management and application development services
- Build extensions to core SAP applications and run in the cloud
- Build extensions to SaaS applications and run in the cloud



Extend Applications



Build Applications



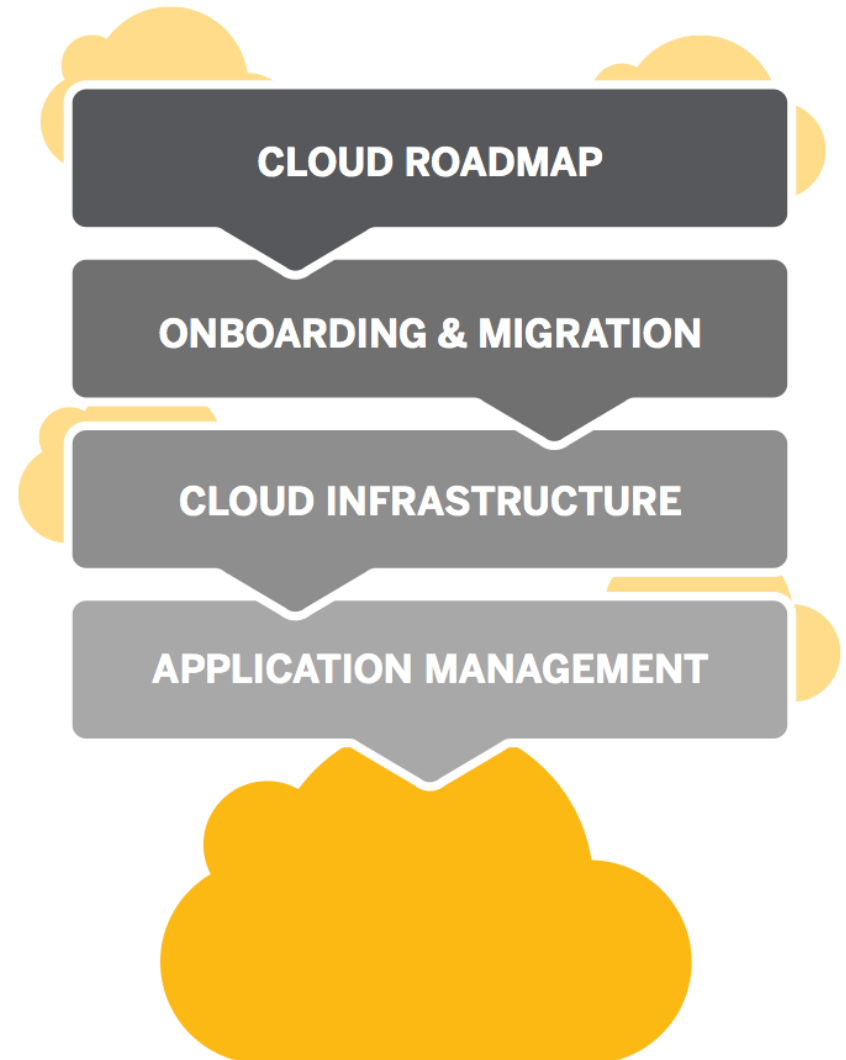
Run Applications

..... PLATFORM AS-A-SERVICE

How does HEC bring **value to S/4HANA?**

- **Simple** – HEC allows customers to deploy and realize the benefits of S/4HANA quickly
- **A Foundation for Innovation** – HEC combined with HCP and AMS, provides customer a comprehensive cloud portfolio and foundation for continuous innovation
- **Experience** – HEC supports **1300+ instances of HANA** - no one else comes close
- **Optimized** – HEC is architected to support any HANA landscape-no one knows HANA better than SAP
- **Peace of Mind** – HEC provides an **integrated support model that feeds into HANA Development** and ensures reliable frameworks to run mission-critical operations such as S/4HANA

SAP WILL HELP SUPPORT YOUR JOURNEY TO THE CLOUD WITH SERVICES THAT INCLUDE:



HEC Key Differentiators

- World class data centers
- Biometric access control
- Redundant electrical power
- 24/7 security monitoring center
- Threat and vulnerability management
- Physical and network security
- Security measures are audited and confirmed via numerous certifications



SECURITY



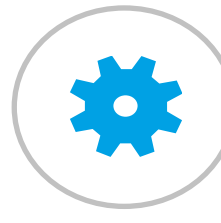
MANAGED SERVICES

- SAP HANA database management
- Infrastructure and operating system management and monitoring
- Dedicated support manager

- SAP SLA covers the ENTIRE solution stack
- Guaranteed availability — 99.5% / 99.7%
- Clear Roles and Responsibilities
- Global support — 24/7
- Activity reports, analysis, planning, and remediation coordination



SERVICE LEVELS



ENHANCED MANAGED SERVICES*

- Provide application management and operations support with approved Service Level Agreements

** Application Management Services available as an option*

What makes SAP HANA Cloud Platform **Different**



Integration



User Experience



Analytics



Dev & Ops



Collaboration



Security



Business



Storage



Mobile

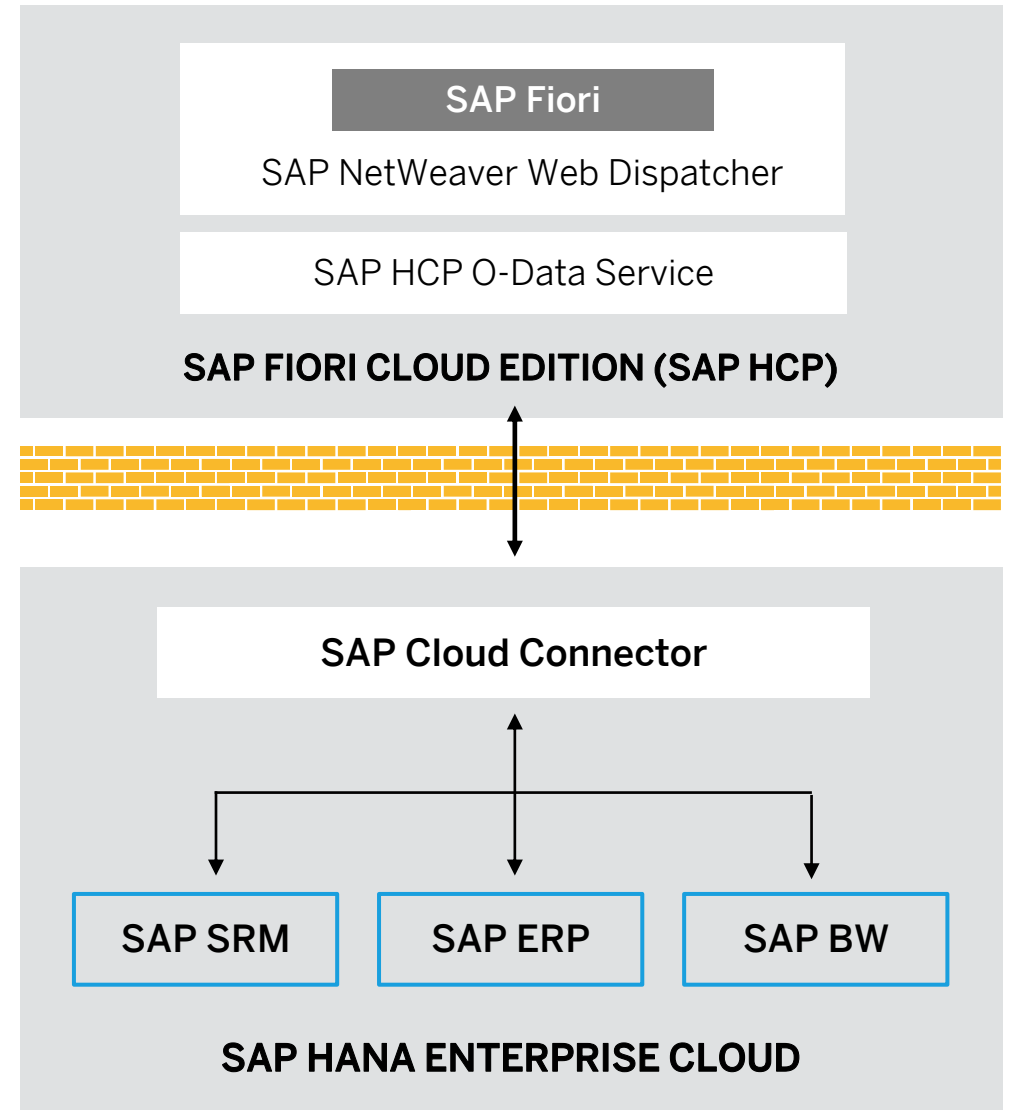
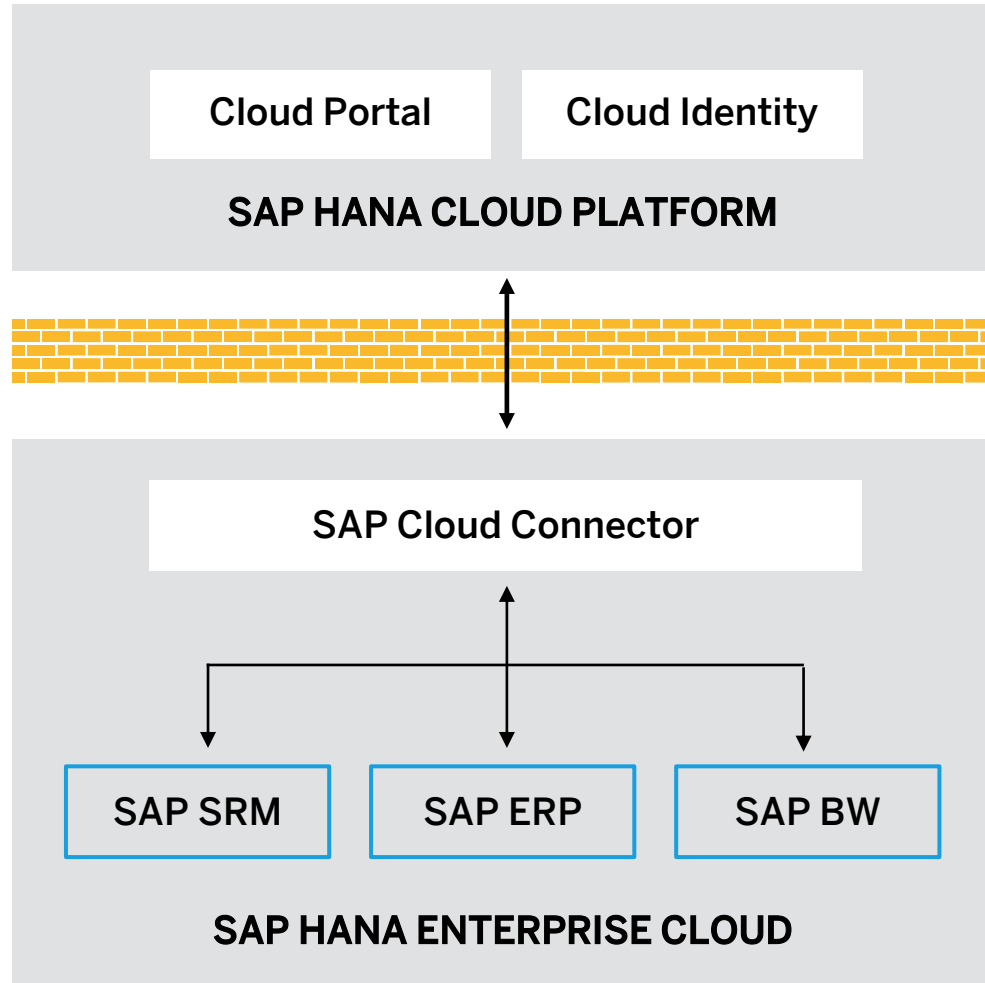


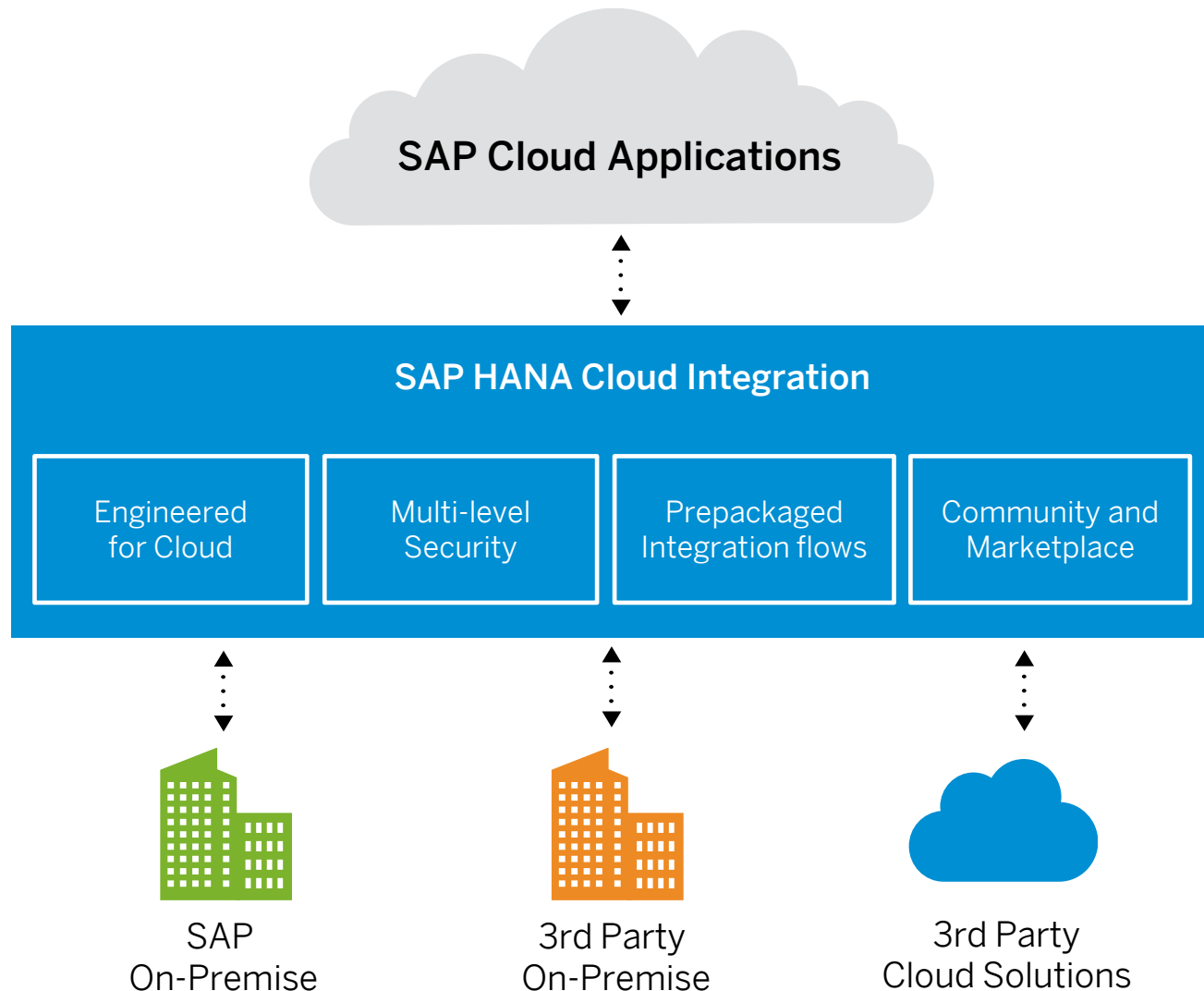
Internet of Things



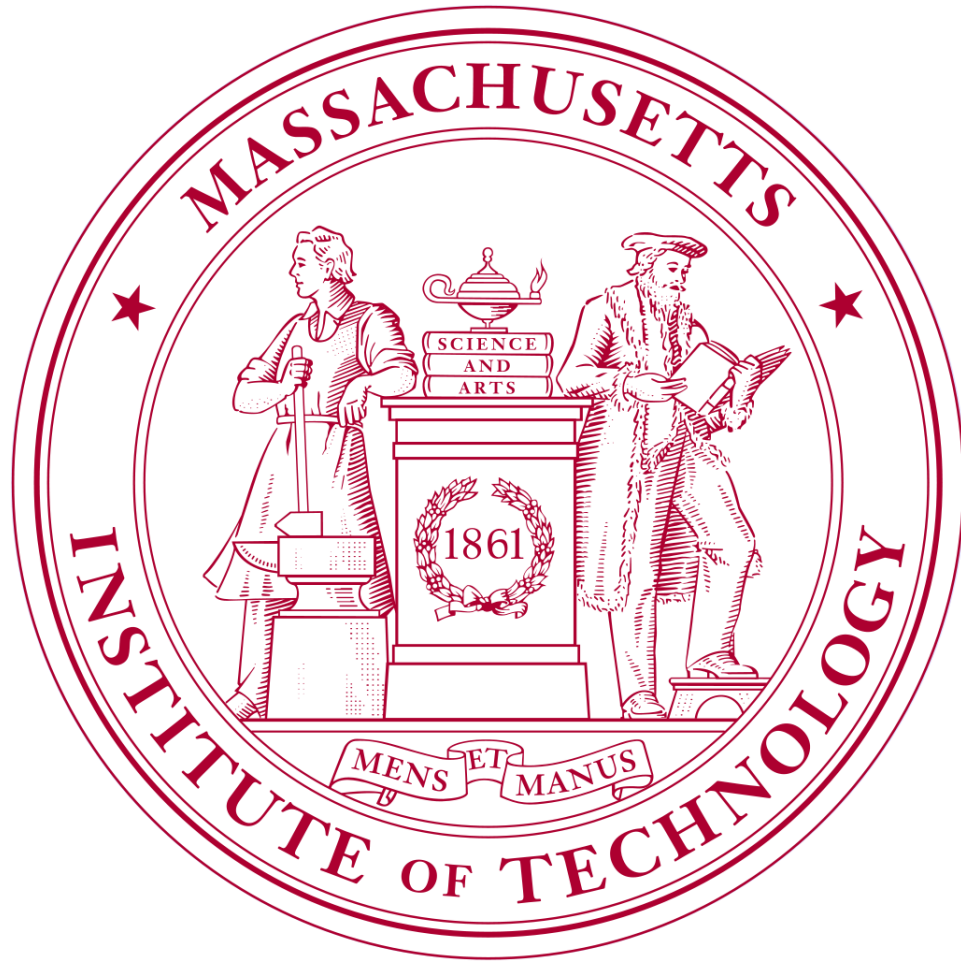
More details:
hcp.sap.com

User Experience via SAP HCP





- Strategic service for Cloud ↔ Cloud and On-Premise ↔ Cloud integration via SAP HANA Cloud Platform
- Pre-packaged integration content for S/4 HANA, SuccessFactors, Ariba and Cloud for Customer
- Complementary offering to SAP Process Integration
- Strong focus on security including data isolation
- Open for partners – projects, content, connectivity etc.



Adopting HEC & HCP together

MIT is using SAP HEC to run the core SAP Business applications and leveraging SAP HCP to build the next generation Extensions to the Core

A combination of SAP Cloud applications, SAP HEC and SAP HCP has enabled MIT to successfully embark and deliver on their cloud vision



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