

scalefocus

IT solutions for sustainable growth

*“Making people smile
is the ultimate goal of our software solutions.
We do IT for you.”*

ScaleFocus Today



35+
Awards

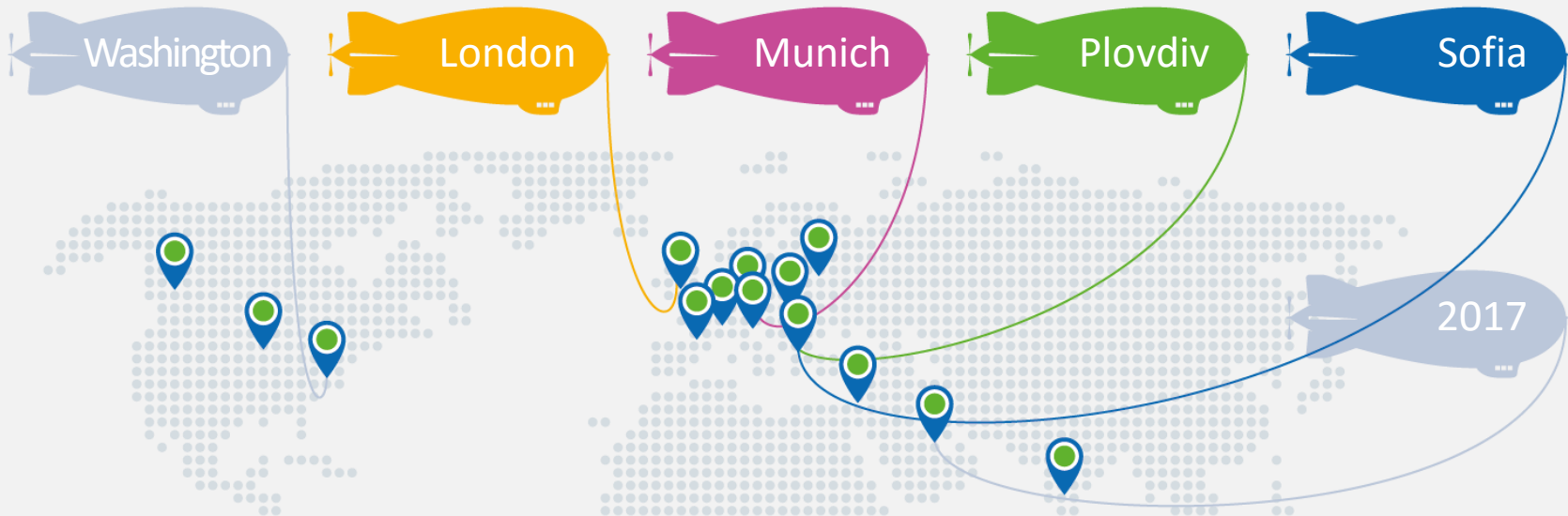


330+
Employees



5 Offices

Sofia, Plovdiv, London, Munich, Washington, D.C. and more





- Great Team & World Class Expertise
- Encourage Intrapreneurship & Foster Innovation
- Agile & Lean Approach



- Customer Development before Solution Development
- Business Model adapt around the Value Proposition



- SAP HCP Startup Challenge
- Preis der Deutschen Wirtschaft (AHK)
- Fastest growing in Europe, Computer Services (IBA)
- Outsourcing Service Provider of the Year in UK (NOA)

successfact^ors™
An SAP Company



Business value proposition

- ✓ Improve customer satisfaction
- ✓ Engage clients and build loyalty
- ✓ Reduce the “human error” factor
- ✓ Speed up and streamline all claim handling processes
- ✓ Optimize expenses
- ✓ Integration with core insurance systems
- ✓ Provide BI on customer behavior
- ✓ Provide new revenue channels
- ✓ Increase value of brand equity
- ✓ Automated data collection
- ✓ Improved risk assessment

GOINS



SAP



New Claim
File a New
Claim



Policy Inquiry
Preview Policy
Contracts



Pay Now
Pay or Review
Payments



Claim History
View all
Issued Claims



Repair shops
Affiliated
Auto Repair Shops



Offices
Our Office
Locations



End-user value proposition

- ✓ Availability anytime and anywhere
- ✓ Save time and effort by going mobile
- ✓ File a claim in a few easy steps
- ✓ Feel enabled to choose the right policy
- ✓ Remote policy management and reminders
- ✓ Online payment
- ✓ Monitor the status of all claims
- ✓ Optimize expenses and get personalized coverage
- ✓ Reliability and security of information

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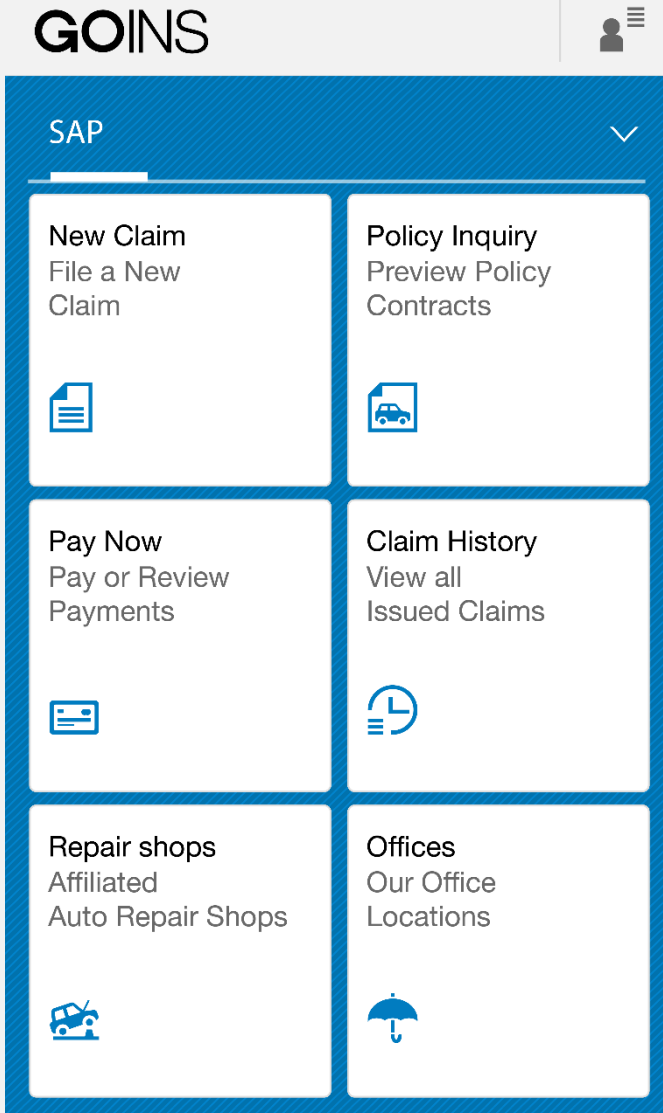


SAP

New Claim File a New Claim Claim	Policy Inquiry Preview Policy Contracts Contracts
Pay Now Pay or Review Payments Payments	Claim History View all Issued Claims Claims
Repair shops Affiliated Auto Repair Shops Shops	Offices Our Office Locations Locations

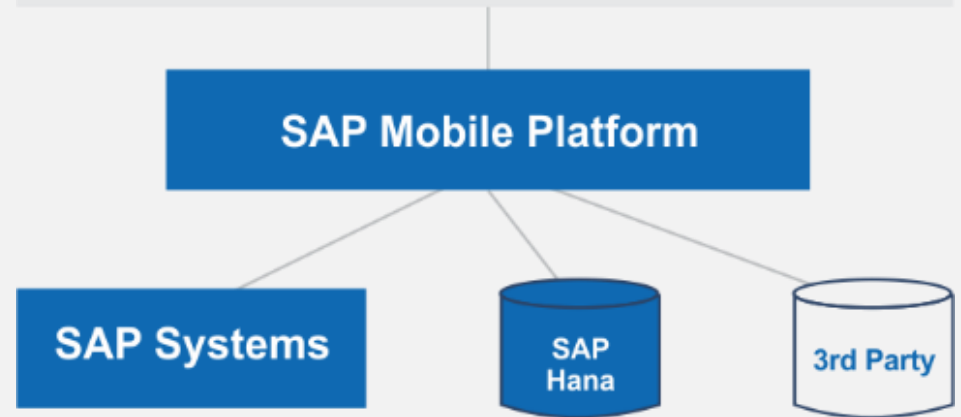


 Mobile	 Integration
 Analytics	 Security



Native, Hybrid, Meta-Data Driven, SMS Apps

iOS Android Black Berry Windows 8



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Contract Details

Toyota Corolla



855-TLM

794.00 USD
Annually



Coverage Info:

Num: 30000001 **100000 USD**
Premium: 454 USD


Type: Basic Liability


Valid To: 31.01.2017







Coverage Info:



Num: 30000002 **3000 USD**
Premium: 62 USD

Type: Comprehensive

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Payments

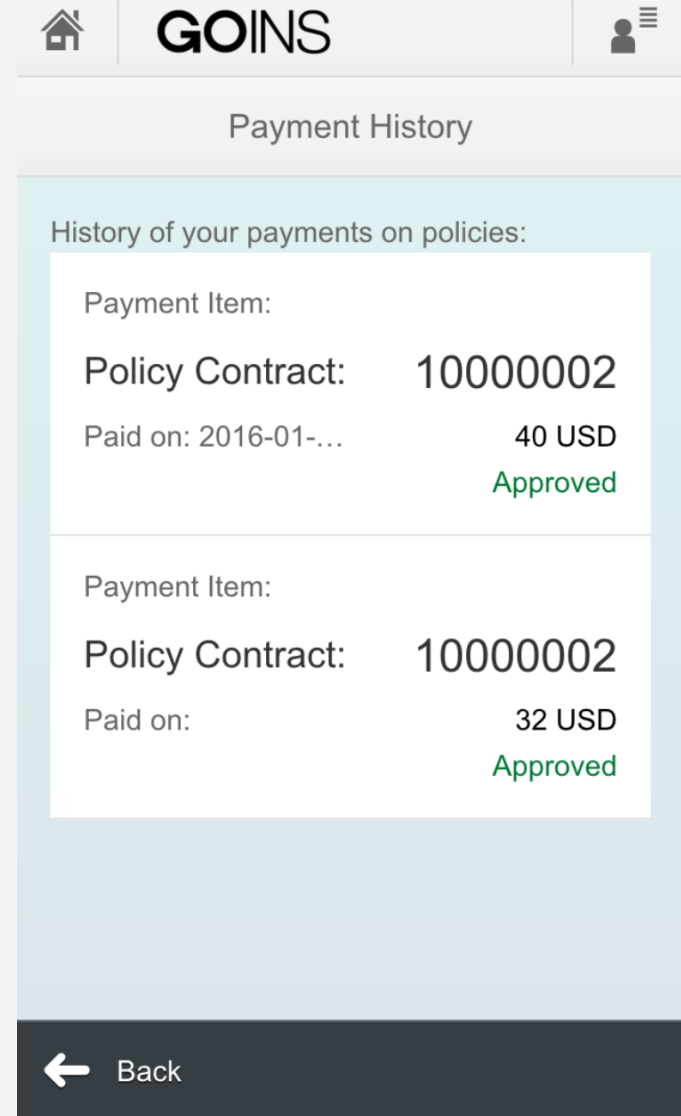
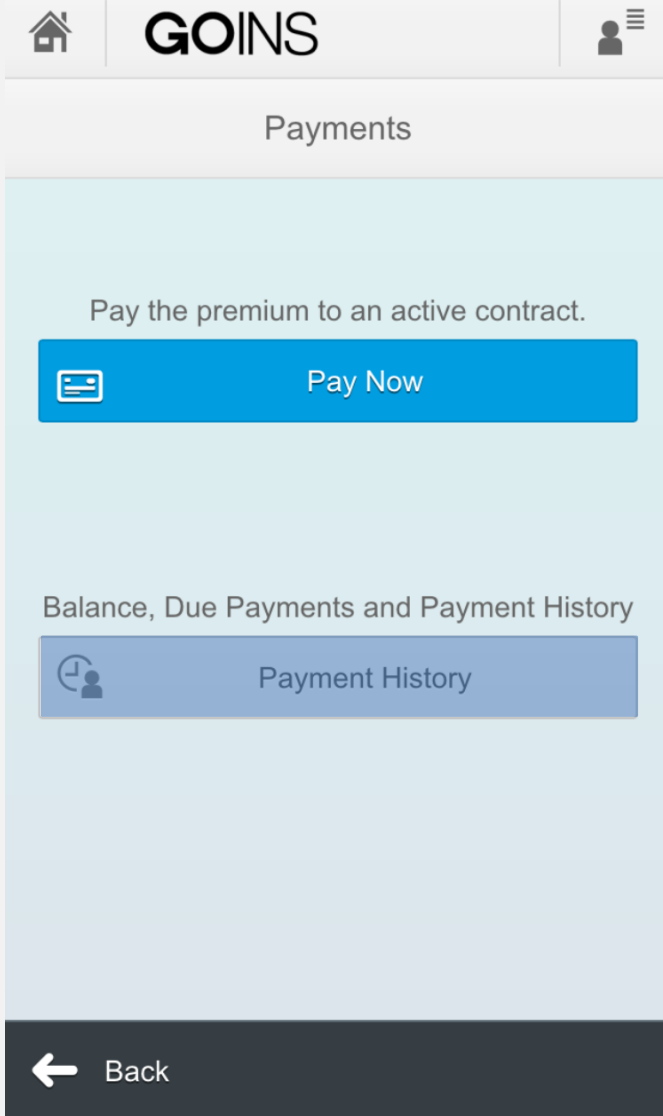
Pay the premium to an active contract.

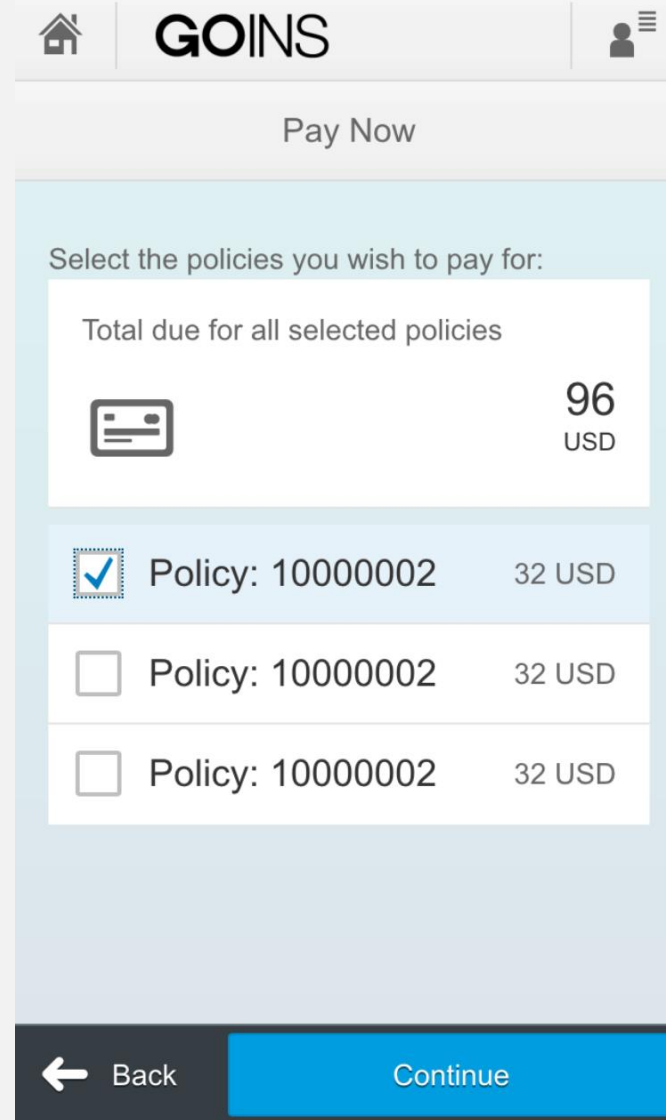
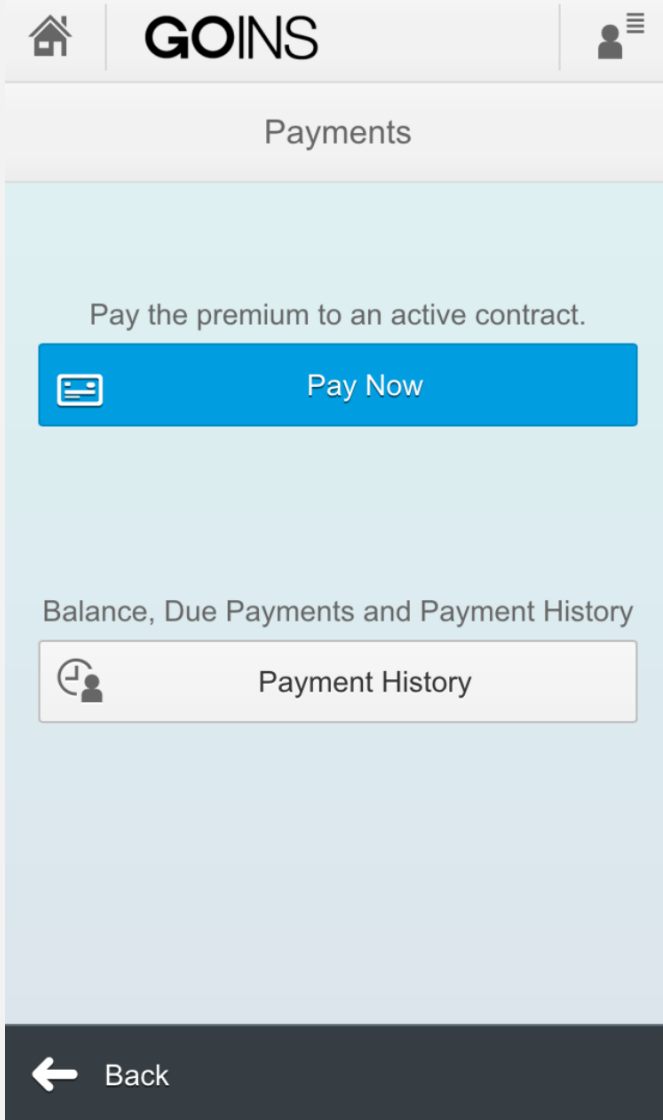
 **Pay Now**



Balance, Due Payments and Payment History

 **Payment History**

 Back






 **GOINS** 


Pay Now

Select a Payment Method:



MasterCard	*****3460	<input type="radio"/>
Visa	*****7777	<input type="radio"/>
Visa	*****7432	<input type="radio"/>
MasterCard	*****1233	<input type="radio"/>

Edit the selected payment method.

 Edit Selected

 Delete Selected







Add a new payment method.



 Back  Pay Now

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New Claim


Select a Policy Contract:


POLICY 10000002


 **Contract 20000004** >
Dodge Ram 1500 - 698-OLN


POLICY 10000003



 **Contract 20000005** >
Volkswagen Golf - C 7631 VG

 **Contract 20000006** >
Volkswagen Golf - CA 9142 ...

 **Contract 20000007** >
Volkswagen Golf - PB 1984 ...


 **Contract 20000008** >
Volkswagen Golf - CA 9142 ...


 Back Continue


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New Claim

Choose type of accident:

 **Liability for accident** >

 **Injury to passenger** >

 Back Continue

[← Back](#) **New Claim** [Home](#)

CHOOSE TYPE OF ACCIDENT

Car Accident





Theft

Vandalism


Natural Desaster

Continue


 **GOINS** 

New Claim


Date of the accident


Jul 13, 2016 


Time of the accident



14:56 

Location of the accident

 [Terms of Use](#)


 Find Me

 Back Continue


 **GOINS** 


New Claim


Additional Information

 Add Photos of Documents

Please feel free to type in additional information regarding the incident


 Record a Voice Message

 Manage Added Photos


 Back Continue


Home | **GOINS** | User Icon


New Claim

 Add Photos of Documents

This is a demo

 Record a Voice Message




 Manage Added Photos

← Back Continue

Voice Recording

Start Recording



Recorded Time
00:00:00

Save Cancel



New Claim

License Plate

698-OLN

Vehicle Type

Dodge Ram 1500

Contract Details:

Contract Type

Auto Liability Insurance

Contract Number

20000004

Accident Details:

Accident Type

← Back

Send Claim

Claim created

Claim 1000000149 created!

OK

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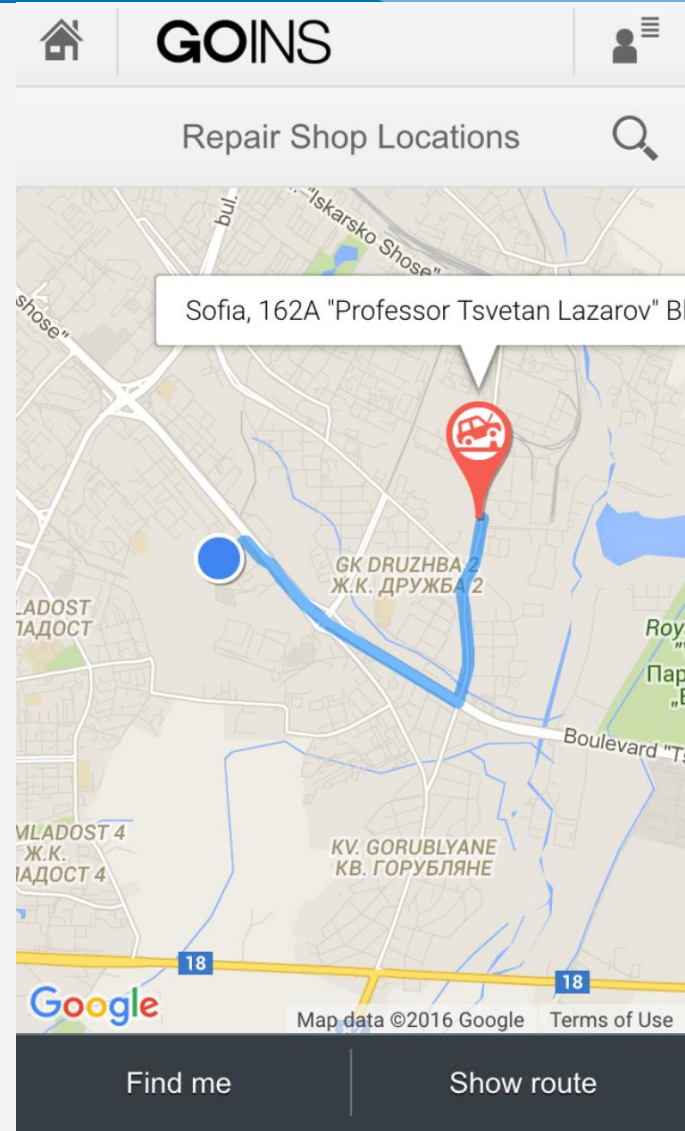
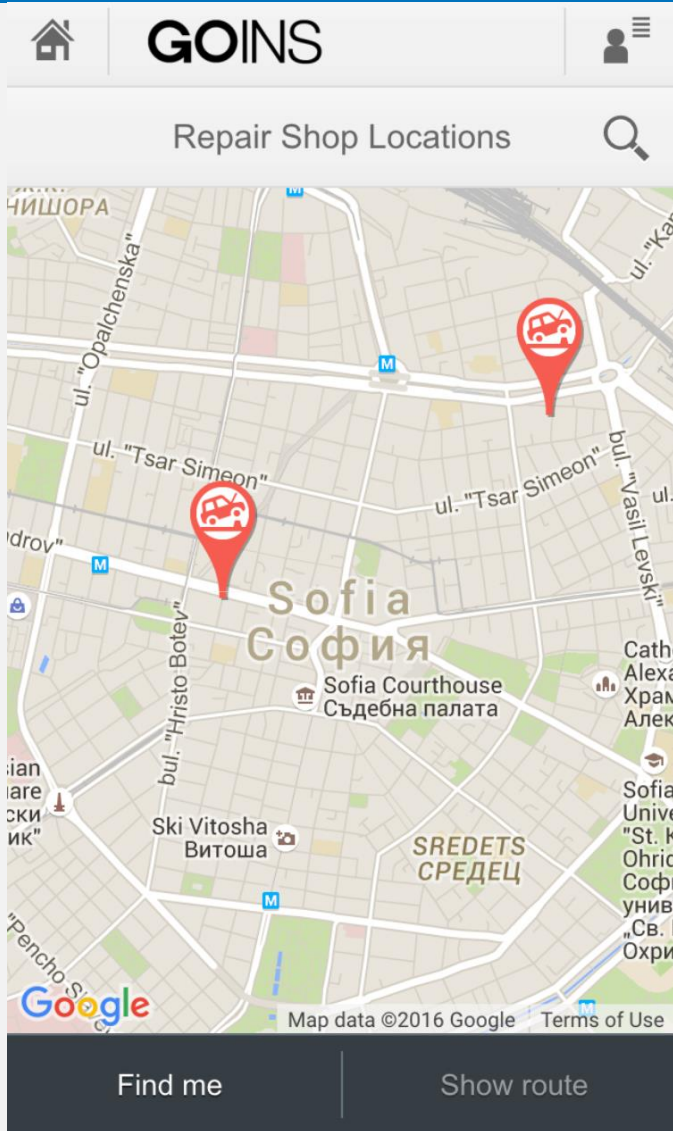
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GoIns Demo



*Progress is impossible without change,
and those who cannot change their minds
cannot change anything.*

George Bernard Shaw